









POLISH LEASING









MARKET AFTER 1H 2017

NEW LEASE VOLUMES PER ASSET TYPE — % PERIOD ON PERIOD (2017/2016) AFTER 1H (PLN BILLION)



′16

passenger, commercial vehicles and trucks

up to 3.5 t



heavy transport



machines and other equipment including IT



real estate



other

Source: PLA

NUMBERS

11,6%



The growth of Polish leasing industry after 1H 2017 (y/y)



The total value of new leasing volumes

in Poland after 1H 2017

31,8 PLN BN



The total outstandings of Polish leasing industry at the end of June 2017

Source: PLA

STRUCTURE OF FINANCED ASSETS



passenger, commercial vehicles and trucks up to 3.5 t



heavy

transport



machines and other equipment including IT



real estate



Source: PLA

ASSETS FINANCED BY THE LEASING COMPANIES

- ACCORDING TO ANNUAL TURNOVER CRITERIA

Estimation





clients of average annual turnover up to

clients of average annual turnover up to

MICRO SECTOR AND **SMALL COMPANIES**

SMALL COMPANIES (PARTLY), MEDIUM-SIZED COMPANIES



20 m PLN

clients of average annual turnover over

20 m PLN

AND BIG COMPANIES



marginal area of leasing companies' 27,5%

INDIVIDUAL CLIENTS



operation

PUBLIC SECTOR

passenger, commercial

EMPLOYMENT



leasing companies' operation

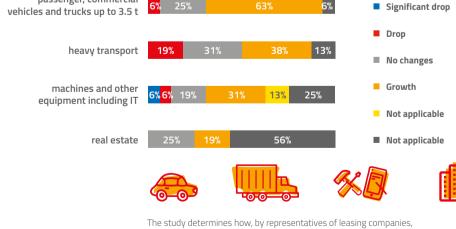
marginal area of

0,03%

Source: PLA

EVALUATION OF LEASING INDUSTRY ECONOMIC SITUATION

IQ 2017 / IVQ 2016

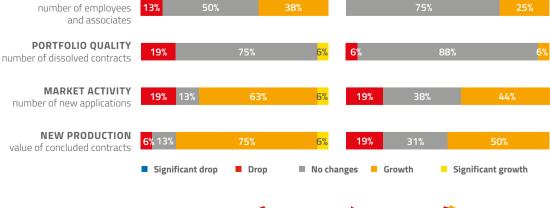


will change the value of financed assets in Q3 2017 comparing to Q2 2017

IIQ 2017 / IQ 2017



IIIQ 2017 / IIQ 2017



The study is conducted among the people responsible for sale in companies associated in the Polish Leasing Association. The data refer to the evaluation of the passing period, and trends for the next quarter. The percent amounts determine what share of the surveyed companies have chosen a particular answer. Source: PLA

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