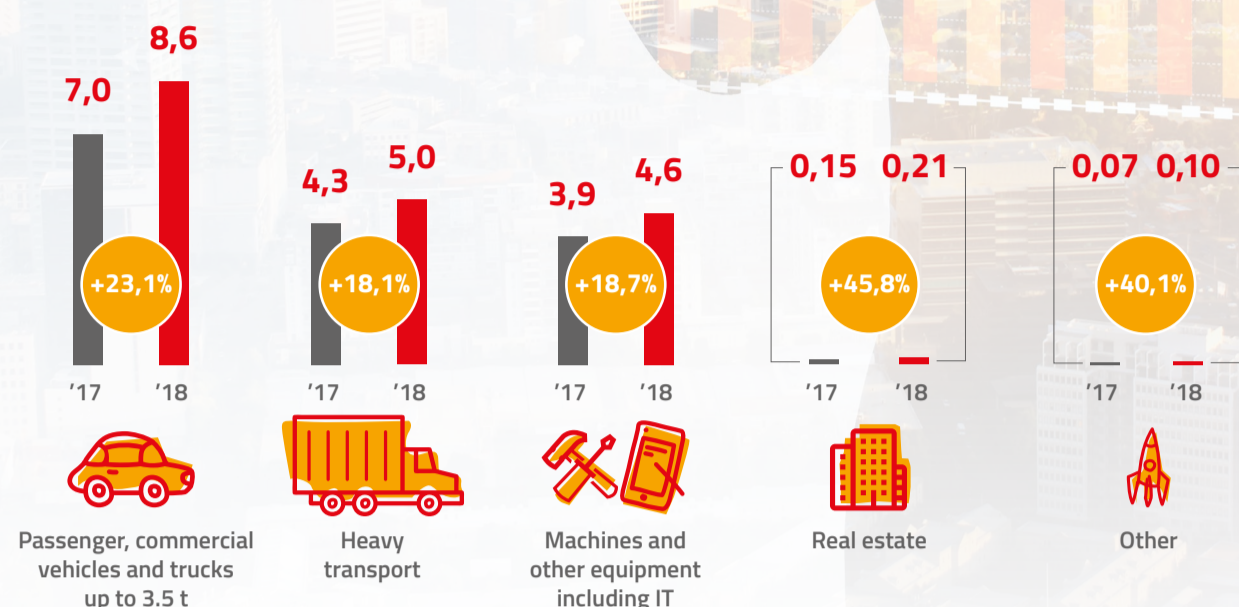




# Polish Leasing Market after Q1 2018

## New lease volumes per asset type – % period on period (2018/2017) after Q1 (PLN billion)



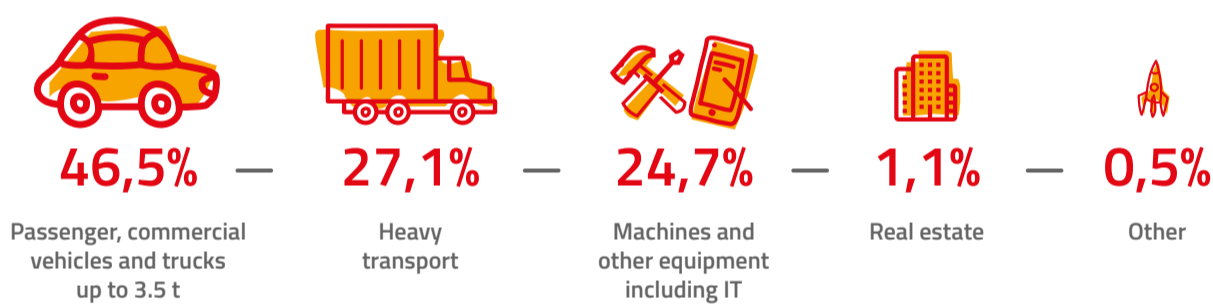
Source: PLA

## Numbers



Source: PLA

## Structure of financed assets



Source: PLA

## Evaluation of leasing industry economic situation

### QI 2018 / QIV 2017

**EMPLOYMENT**  
number of employees and associates



**PORTFOLIO QUALITY**  
number of dissolved contracts



**MARKET ACTIVITY**  
number of new applications



**NEW PRODUCTION**  
value of concluded contracts



### QII 2018 / QI 2018



■ Significant drop ■ Drop ■ No changes ■ Growth ■ Significant growth



The study is conducted among the people responsible for sale in companies associated in the Polish Leasing Association. The data refer to the evaluation of the passing period, and trends for the next quarter. The percent amounts determine what share of the surveyed companies have chosen a particular answer.

Source: PLA

### QII 2018 / QI 2018

passenger, commercial vehicles and trucks up to 3.5 t



heavy transport



machines and other equipment including IT



real estate



The study determines how, by representatives of leasing companies, will change the value of financed assets in Q2 2018 comparing to Q1 2018

Source: PLA