



Polish leasing market

after Q3 2015

STRUCTURE

36.7%

passenger, commercial vehicles and trucks up to 3.5 t

3%

real estate

0.7%

other

The structure of the total financing market

26.5%

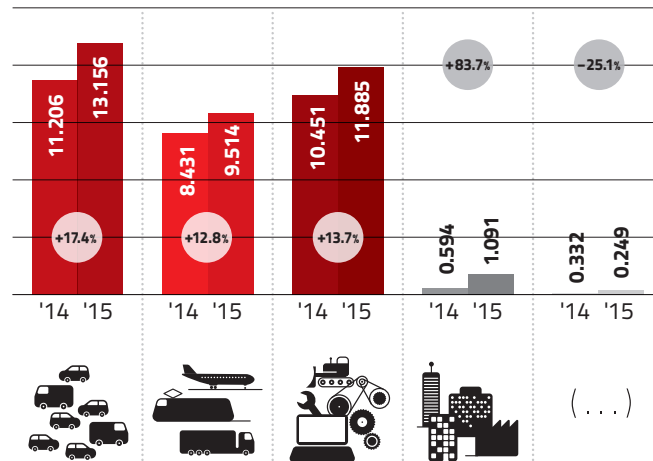
heavy transport

33.1%

machines and other equipment including IT

New lease volumes per asset type – % period on period (2015/2014) after Q3

PLN billion



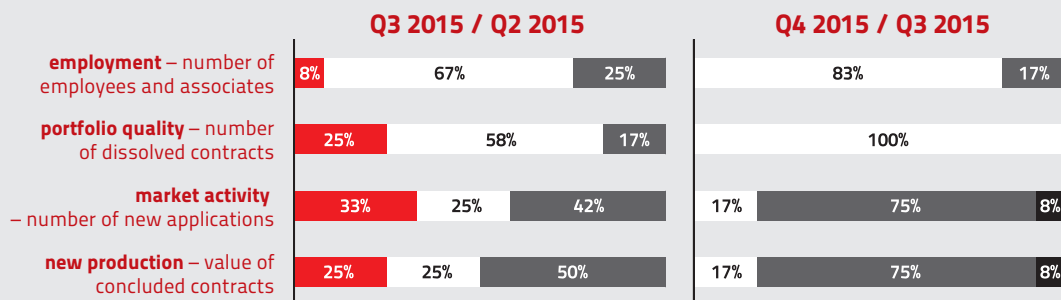
The structure of the total financing market remains quite balanced (light vehicles, machinery, heavy transport), with significantly lower than in Western Europe involvement of real estate financing.

Source: PLA

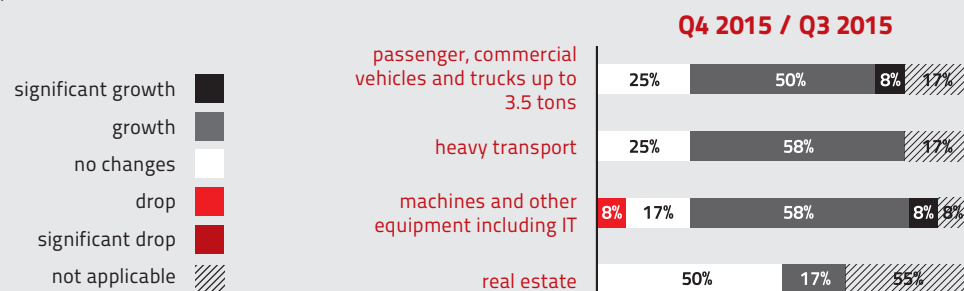
SITUATION

Evaluation of leasing industry economic situation

The study concerns the assessment of the economic situation and is conducted among the people responsible for sale in leasing companies associated in the Polish Leasing Association. The data refer to the evaluation of the passing period, and trends for the next quarter. The percent amounts determine what share of the surveyed companies have chosen a particular answer.



The study determines how, by representatives of leasing companies, will change the value of financed assets in Q4 comparing to Q3 2015.



Source: PLA



The **growth** of Polish leasing industry after Q3 2015 (y/y)

15.7%

35.9

PLN billion

The total **value** of new leasing volumes in Poland, after Q3 2015

Source: PLA

NUMBERS